



**Cosio Industries Ltd**

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## Here's what our customers are saying about GeoSmart!

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Paid marketing is great, but nothing beats genuine feedback from customers, that's the kind of endorsement you simply can't buy. The Cosio team is genuinely thrilled to hear how well our GeoSmart silage covers are performing for NZ farmers. We hope you too will join the growing number of farmers making the smart choice – switch to GEOSMART.

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“We have the geosmart rubber covers - we were one of the first to use it. We purchased our covers about 6 years ago now and they're still in excellent condition. We expect ours to last at least another 10-15 years. If you average out the cost of these over a 15 - 20 year life, they're cheaper than single use plastics. You also should factor in the other financial savings. We no longer spend hours repairing holes made by pests and there is zero wastage from air/water ingress.”

Ross and Bronwyn, Takaka

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“These covers are made out of the same material as my lined effluent pond (11 years and hasn't aged a bit) I was getting sick of having to tape holes and boot marks every time we put a new cover on and finding wasted rotten areas when I feed out the maize. I reckon I could drive my two wheeler over it and have no issues. This is a game changer for feed covering in NZ “

Erwin – Hāwera

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“We had a good result with the cover did it in 30km/hr winds and didn't lose it into the ocean. The weight made it a lot easier to handle in the wind, with a plastic sheet we'd either have to do an





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early morning cover or wait a day. Really looking forward to seeing how well the lucerne has preserved under it looks great from the outside.

Throwing tyres was faster as we didn't need so many think we would be faster again with less people when we've used them a bit more, will definitely make us be a bit more size uniformed with our pit building"

Adam Mann – Donovan's Dairy, Mount Gambier, South Australia

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"We have been growing maize for almost 15 years. It has become a large part of our cow's winter and early spring diet. As the costs of growing and harvesting maize has increased considerably over that time low wastage has become a high priority. Up to this past winter our stack has been covered with an oxygen barrier layer and a heavy shade cloth with tyres laid over the entire surface. After the first year of Weka damage a large bird net was also slung over the top of the tyres. Damage from the birds continued to increase with more and more wastage each year.

Winter/Spring 2023 we had our highest wastage. Weka had punched a large number of holes through the netting and down into our shade cover. Valuable time was spent ensuring spoiled maize was not included into the cow feed. Overall we probably wasted a considerable amount of maize.

A new solution was required. Googling – "maize stack covers" brought us to the Cosio website and their GeoSmart Cover. The cover was easily installed and due to its own weight no tyres were used making the stack covering process much less labour intensive. The Wekas made no attempt to punch their way into the stack and therefore 0% wastage due to birds. The Cosio Geosmart Cover has been a great investment saving a huge amount of time and money."

Regards

Rob and Michelle, West Coast

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“These covers have made a big difference in covering our maize stack. In the past Pūkekos would make holes in the cover through autumn, we would put an extra cover over the stack but this made a great place for rats to spend the winter. By spring there would be wastage from rats and holes. The Geosmart cover has eliminated this problem altogether.

Covering the stack with GeoSmart is quick and easy. We use 10 meter lengths rolled on a PVC tube, hang them from the tractor loader and back down the stack. One person can move the cover into place and with only a small amount of sand bags or tyres to hold it in place it takes half the time to cover a stack compared to a traditional cover.

Add to this there are no piles of plastic waste at the end of the season saving on disposal costs it has made it a very good investment”

Ross and Bronwyn, Golden Bay

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“By investing in Geosmart silage covers we have insured that every bit of maize silage is utilized and of good quality.

We have less wastage, down to less than 1% at the stack. These covers are easy to use and good for the environment as they are reusable for many years”

Dave, Tatua shareholder and director.

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“We have had problems with bad Pukeko damage over the last 2 or 3 years, and had tried a number of things to deter them, but kept having problems. Some of the measures we took also made it easier for rats to hang around the stack also, which increased wastage. This drought we're





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in has emphasized the importance of Maize Silage to our farm system, so we needed to find a solution. I chose the Geosmart liner because it would prevent Pukeko from wrecking our silage stacks, also with way less tyres it means there are less places for rats to nest.

I was also impressed with it's durability and 10 year guarantee. Also, one of it's main advantages over other options is that you don't have to put plastic underneath it, which saves time and money. We used it for the first time with our maize harvest.

It was easy to use, even though we ended up having to do it in the dark because the contractors finished late. It was great not having to spend so much time throwing tyres. I'm impressed with the product and would recommend it to other farmers who are trying to reduce wastage in their maize stacks.”

Jake, MooJuice Farm Ohaupo

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“After using this geosmart cover found this quick and easy to roll out even in the wind with only three people. Seems a game changer not haven to use heaps of tyres just to stop the air going to order more thanks”

Eric, Te Puke

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“We had maize silage at the back of the stack which was 2. 5 years old and was amazed at the quality. It hadn’t deteriorated at all with the geosmart cover”

Anton, Bay of Plenty

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“Just sheeted up before morning milking at 4am with these.. then milked 405 cows and home for 9.30am”

Rick, Mersey Jerseys (via Facebook comment)

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“Maize went into our pit yesterday. Less than an hour to cover, start to finish. Geosmart in several strips (to make later storage easier) with tyres to cover edges and joins only. One man in the tractor plus one on the stack. I'm a certified weakling so if I can manage it .. anyone can 😊”

Abel Tasman Bettas – Takaka (via Facebook comment)

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